JIT 'N' VE **OUICK WINS**

These pledge ideas will help your customers choose fruit, vegetables and water more often.

PLEDGES SHOULD BE:

- Easy to implement
- ✓ Mostly zero or low cost ✓ Easy to communicate
- Mostly evidence-based

TAKEAWAYS.

- Promote your healthier options.
 - First, identify the menu options that aren't fried or processed. Then promote them, e.g. update your menu to include a burger with a salad, instead of chips.
- Promote current menu items that contain at least 1 cup of veg.
 - You probably already have a few meals with 1 cup of fruit or veg, try promoting them and see how sales go.
- Promote combo deals with water instead of soft drink.
 - You can promote this to encourage uptake of healthier combo deals.
 - Already doing this? Try also shelving water at eye level, or displaying water at your point of sale.

- Promote healthier meals on social media and in-house.
 - Your feed might be full of delicious hot chips and Chiko Rolls, but a lot of potential customers want a visual taste of the whole menu.
- Display healthier items more prominently.
 - You can shelve water at eye level, use packaging that enhances fresh produce's natural colours, and display healthier items at the front of your space.

